

INOTEC PRESS RELEASE

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Top US Vendor Digitech Systems certifies InoTec Scanners

*An efficient world-class solution for document capture
System Integrators, VARs and Scan BPOs the main target groups*

Wölfersheim, August 2011 – InoTec high performance scanners have been certified for Digitech Systems' software product PaperVision® Capture. This was announced by the German scanner specialist and RaamProducts, the Independent European distributor for Digitech Systems software solutions. The certification is valid for InoTec's models 4x1, 4x2 and 51x. The first joint European project has already been implemented: Cintas Document Management, a BPO in the Netherlands, employs the total solution for its scanning services.

"The combination of high performance scanners, made in Germany and PaperVision Capture software provides users with an efficient world-class solution for document capture," explains Sean Morris, Sales Director, Digitech Systems.

Peter Schnautz, CEO of InoTec GmbH is delighted with the additional step it represents in the exploration of the North-American market: "Digitech Systems is another leading US vendor of capture software that we were able to convince of the merits of mutual cooperation." Another goal is to jointly explore business opportunities with European customers and expand North American markets. He has particular praise for the unbureaucratic certification process, which is testimony to the high flexibility exhibited by medium-sized enterprises worldwide.

PaperVision Capture is a highly scalable and flexible system for data capture and document indexing. Another plus is its very attractive cost-performance ratio. InoTec scanners offer innovative scan technologies that ensure reliable and efficient document digitisation. They stand out due to their rugged construction and ease of handling in both operation and maintenance.

"These properties make the combination of InoTec scanners and Digitech Systems capture software very attractive, especially for European Integrators, VARs and BPOs," explains Wolf-Christopher Gramatte, responsible for export marketing at InoTec GmbH.

Lion Tokkie, CEO of RaamProducts, reports on the first European pilot project: "InoTec scanners and PaperVision Capture are used in a production environment by the scanning and storage service provider Cintas Document Management."

“Integration, as well as specific customer requirements, were implemented in a very short period of time. The customer is very happy“, adds Johan de Lange, CEO of system integrator ECM Services. As certified InoTec partner, ECM Services was responsible for the successful implementation of the complete solution.

Digitech Systems plans, with the support of RaamProducts, to markedly intensify its European activities.

About Digitech Systems

Digitech Systems, Inc. enables businesses of any size to more effectively and securely manage, retrieve and store corporate information of any kind using either PaperVision Enterprise content management (ECM) software or the world’s most trusted SaaS ECM service, ImageSilo. By significantly reducing the cost, Digitech Systems has moved ECM from a luxury convenience to an essential element for every well-managed business.

Digitech Systems continues to raise the standard of excellence in the ECM sector, as evidenced by the numerous awards they have received including the InfoWorld 100, CRN’s Emerging Tech Dynamos and multiple Nucleus Research ROI Awards. To learn more about the company’s software and services that deliver any document, anywhere, anytime, visit www.digitechsystems.com.

About RaamProducts

RaamProducts - The Enterprise Content Management Company - is an organization that specializes in all aspects of Enterprise Content Management (ECM). Because the volume of documents grows uninhibited, these companies have difficulty managing information. RaamProducts makes it possible to do so for any type of business in an effective and secure way. Part of the solution is storing any type of business such as paper documents, electronic documents, e-mail messages and print output. Due to lowering the costs of ECM, RaamProducts can make ECM become a generator of substantial savings and therewith a key factor in any well managed company.

RaamProducts specializes in all aspects of Enterprise Content Management and is also authorized independent distributor of DIGITECH Systems. This allows users to choose for the unique SaaS product ImageSilo® or the in-house product suite PaperVision® Enterprise. Through its reseller network RaamProducts offers companies reduction of content management costs, increased security, compliance and improved efficiency of business processes. More information: <http://www.raamproducts.com>.

About ECM Services

ECM-Services Holland is a specialist in the area of large volume digitisation. It is also a respected and reliable supplier of practical, cost effective and efficient solutions, with many customer installations being testimony to this claim. The company covers every aspect of the entire process, from initial consultation through to complete integration including logistic, software, hardware and training.

Further information at <http://www.ecm-services.nl>

About InoTec

InoTec GmbH Organisationssysteme optimises its customers' business process with technically precise and reliable document scanners ‚Made in Germany‘. InoTec scanners are used wherever vast amounts of documents have to be scanned and optimum reliability is a key requirement. The product range consists of two basic model groups, the scanner series 4x2 and the series 51x. Scanner throughput ranges from 90 images per minute simplex up to 460 images per minute in duplex. In Germany InoTec scanners are marketed by systems integrators (partners or dealers). InoTec ensures worldwide service through distribution partners in every corner of the world.

Further information can be found on our website: <http://www.inotec.eu>

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