



Any Document • Anywhere • Anytime®

July 27, 2017

To all Stakeholders:

On July 25, 2017, Digitech Systems celebrated its twentieth anniversary in business.

We are truly humbled and excited to have reached this milestone, and we wanted to share our thanks in this open letter to our stakeholders and supporters. When Scott Matthews founded the company he had a simple vision. He wanted to grow the company but with a significant caveat. He wanted to do it in a way he was proud of. That was a game-changer. As a company we had to keep our word and vigilantly care for all those who have put their trust in us. We have sincerely tried to do this since our inception.

People do business with people, and we want say thank you to everyone who has helped us along the way as we strive to build a “safe, prosperous, wildly successful, values-based organization.” (see the rest of our [Vision Statement](#)). Our [Stakeholders Statement](#) reminds us that “Our ultimate objective is to delight every stakeholder associated with our company.” We hope that has been the case for all our stakeholders including:

- Our associates who we want to draw energy from coming to work every day.
- Our distribution partners whose expectations we constantly strive to exceed.
- Our customers who we hope enjoy our legendary customer support while realizing competitive advantage from using our PaperVision® and ImageSilo® products to better manage their information.
- Our vendors who we want to enjoy working with us and who can expect to be paid on time.
- And our stockholders/creditors who can trust us to always meet our commitments as we work together to grow.

20 CELEBRATING
YEARS
DIGITECH SYSTEMS
SINCE 1997

Digitech Systems is doing something unique as we strive to run a truly values-based business. Ours is not a casual commitment to some HR-driven list of ideas. Rather, it is a deeply rooted, character-based culture of doing the right thing as we achieve our goals. We care much more about “how” we accomplish than “what” we accomplish.

As the one of the remaining Independent Software Vendors (ISVs) left in the content management market, we believe our actions have served us well, and we hope you’ll celebrate this significant milestone with us.

HK Bain

Chief Executive Officer